**Salesperson - Protective Marine Coatings**

Steven Saunders & Associates ltd - Manukau City, North Island

Full time

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**SALESPERSON – Protective & Marine Coatings**

Auckland

Excellent salary and benefits

My client, Altex Coatings Ltd, is a subsidiary of Resene Paints Ltd specializing in the manufacture and distribution of Protective and Marine Coatings, Fireproofing and Flooring systems throughout the Australasia and Pacific Island regions.

The role reports to the Sales Manager Protective Coatings and requires the appointee to work closely with specifiers, engineers and end users to promote sales of the Company products.

To succeed in this role you will need the following skills and aptitudes:

* Excellent ability to absorb technical knowledge. This is a critical for success skill.
* Proven track record in working with a related client type
* The ability to manage time and territory with demonstrable disciplines around call cycle management along with presentation skills
* Be fully computer literate with excellent oral and written communication skills.
* Have a tonne of energy and enthusiasm for the industry.

Benefits include:

* Incentive payments for achievement of set targets
* Vehicle
* Full back-up support

On-line applications will be open for one month.